

BENTON SOIL AND WATER CONSERVATION DISTRICT MANAGEMENT'S DISCUSSION AND ANALYSIS

The Benton Soil & Water Conservation District's discussion and analysis provides an overview of the SWCD's financial activities for the fiscal year ended December 31, 2010. Since this information is designed to focus on the current year's activities, resulting changes, and currently known facts, it should be read in conjunction with the SWCD's financial statements.

This annual report consists of two parts: management's discussion and analysis, and the basic financial statements. The basic financial statements include a series of financial statements. The Statement of Net Assets and the Statement of Activities provide information about the activities of the SWCD as a whole and present a long-term view of the SWCD's finances. For governmental activities, these statements tell how these services were financed in the short term as well as what remains for future spending. Fund financial statements also report the SWCD's operations in more detail than the government-wide statements by providing information about the SWCD's most significant funds. Since SWCD's are single-purpose special purpose governments they are generally able to combine the government-wide and fund financial statements into single presentations. Benton Soil & Water Conservation District has elected to present in this format.

The Statement of Net Assets and the Statement of Activities

One of the most important questions asked about the SWCD's finances is, "Is the SWCD as a whole better or worse off as a result of the year's activities?" The Statement of Net Assets and Statement of Activities report information about the SWCD as a whole and about its activities in a way that helps answer this question. These statements include all assets and liabilities using accrual basis of accounting, which is similar to the accounting used by the most private-sector companies. All of the current year's revenues and expenses are taken into account regardless of when cash is received or paid.

These two statements report the SWCD's net assets and changes in them. You can think of the SWCD's net assets — the difference between assets and liabilities—as one way to measure the SWCD's financial health, or financial position. Over time, increases or decreases in the SWCD's net assets are one indicator of whether its financial health is improving or deteriorating

In Statement of Net Assets and the Statement of Activities, the SWCD presents Governmental activities. All of the SWCD's basic services are reported here. Appropriations from the state and Benton County finance most activities.

Reporting the SWCD's General Fund

The fund financial statements provide detailed information about the general fund—not the SWCD as a whole. The SWCD presents only a general fund, which is a governmental fund. All of the SWCD's basic services are reported in the general fund, which focuses on how money flows into and out of those funds and the balances left at year-end that are available for spending.

The fund is reported using an accounting method called modified accrual accounting. This method measures cash and all other financial assets that can be readily converted to cash. The general fund statements provide a detailed short-term view of the SWCD's general government operations and the basic services it provides. Governmental fund information helps you determine whether there are more or fewer financial resources that can be spent in the near future to finance the SWCD's programs. We describe the relationship (or differences) between governmental activities (reported in the Statement of Net Assets and the Statement of Activities) and governmental funds in a reconciliation included with the financial statements.

THE SWCD AS A WHOLE

Our analysis focuses on the net assets and changes in net assets of the District's governmental activities.

Net Assets	Governmental Activities	
	2010	2009
Current Assets	\$499,863	\$275,339
Capital Assets	39,430	40,573
Total Assets	539,293	315,876
Current Liabilities	422,277	202,801
Long term liabilities	4,563	6,970
Total Liabilities	426,840	209,771
Total Net Assets	\$112,453	\$106,106

Net assets of the District governmental activities increased by \$6,347. Unrestricted net assets, the part of net assets that can be used to finance day-to-day operations without constraints established by debt covenants, enabling legislation, or other legal requirements changed from \$72,539 at December 31, 2009 to \$82,237 at the end of this year.

Governmental Activities		
	2010	2009
Revenues		
Intergovernmental	\$287,886	\$405,701
Charges for Services	\$39,141	\$48,891
Investment earnings	\$4,729	\$8,614
Miscellaneous	\$3,776	\$5,170
Total Revenues	\$335,532	\$468,376
Expenditures		
Conservation, Total	\$325,832	\$461,584
Increase (decrease) in net assets	\$9,700	\$6,792
Net Assets, January 1	\$72,539	\$65,747
Net Assets, December 31	\$82,239	\$72,539

The District's total revenues decreased by \$132,844. The total cost of programs and services decreased by \$135,752.

As the SWCD completed the year, its general fund reported a combined fund balance of \$82,239, which is above last year's total of \$72,539. Included in this year's total change in fund balance, is an increase of \$9,700 in the SWCD's General Fund. The primary reasons for the General Fund's surplus mirror the governmental activities analysis.

BUDGETARY COMPARISON

The Budgetary Comparison Statement shows that in 2010 actual revenues exceeded expenditures by \$9,700. Factors contributing to this excess include the elimination of one full time position. Additionally, two positions became vacant during the year and were not immediately filled. The largest deviations from the budget were in state revenues and expenditures. The primary reason for these deviations is that several state funded conservation projects were not completed in 2010, therefore the revenues and expenses were not realized.

CAPITAL ASSET AND DEBT ADMINISTRATION

Capital Assets

At the end of 2010, the SWCD had \$39,430 invested in capital assets, including: field equipment, office equipment, tree and food plot planters and a manure spreader.

Long-Term Liabilities

Other obligations include accrued paid time off. More detailed information about SWCD's long-term liabilities is presented in the notes to the financial statements.

CONTACTING THE SWCD'S FINANCIAL MANAGEMENT

This financial report is designed to provide our citizens, taxpayers, customers, and investors and creditors with a general overview of the SWCD'S finances and to show the SWCD's accountability for the money it receives. If you have questions about this report or need additional financial information, contact the SWCD's office at 14 2nd Avenue West Foley, MN 56329, phone 320-968-5300 ext. 3.

BENTON SOIL AND WATER CONSERVATION DISTRICT
FOLEY, MINNESOTA

STATEMENT OF NET ASSETS AND
GOVERNMENTAL FUND BALANCE SHEET
FOR THE YEAR ENDED DECEMBER 31, 2010

	General Fund	Adjustments See Notes	Statement of Net Assets
<u>Assets</u>			
Cash and investments	\$482,293		\$482,293
Accounts receivable	122		122
Due from other governments	17,447		17,447
Prepaid items	0		0
Capital Assets:	4,651		4,651
Equipment (net of accumulated depreciation)	34,779	34,779	34,779
Total Assets	<u>\$504,514</u>	<u>\$34,779</u>	<u>\$539,293</u>
<u>Liabilities</u>			
Current liabilities:			
Accounts payable	\$3,310		\$3,310
Salaries payable	3,303		3,303
Deferred revenue	411,878		411,878
Long-term liabilities:			0
Due within one year	3,785	4,563	8,348
Due after one year			0
Total Liabilities	<u>\$422,277</u>	<u>\$4,563</u>	<u>\$426,840</u>
<u>Fund Balance/Net Assets</u>			
Fund Balance/Net Assets			
Reserved for prepaid items	\$4,651	(\$4,651)	\$0
Unreserved			
Designated for future projects	15,000	(15,000)	0
Undesignated	62,586	(62,586)	0
Total Fund Balance	<u>\$82,237</u>	<u>(\$82,237)</u>	<u>\$0</u>
Net Assets			
Invested in capital assets		\$34,779	\$34,779
Unrestricted		77,674	77,674
Total Net Assets		<u>\$112,453</u>	<u>\$112,453</u>

BENTON SOIL AND WATER CONSERVATION DISTRICT
FOLEY, MINNESOTA

STATEMENT OF ACTIVITIES AND
GOVERNMENTAL FUND REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE
FOR THE YEAR ENDED DECEMBER 31, 2010

	General Fund	Adjustments See Notes	Statement of Activities
Revenues			
Intergovernmental	\$287,886	\$0	\$287,886
Charges for services	39,141	0	39,141
Investment earnings	4,729	0	4,729
Miscellaneous	3,776	0	3,776
Total Revenues	\$335,532	\$0	\$335,532
Expenditures/Expenses			
Conservation			
Current	\$325,832	\$3,352	\$329,184
Capital outlay		0	0
Total Expenditures/Expenses	\$325,832	\$3,352	\$329,184
Excess of Revenues Over (Under)			
Expenditures/Expenses	\$9,700	(\$3,352)	\$6,347
Fund Balance/Net Assets January 1	72,539	33,567	106,106
Fund Balance/Net Assets December 31	\$82,239	\$30,215	\$112,453

BENTON SOIL AND WATER CONSERVATION DISTRICT
FOLEY, MINNESOTA

BUDGETARY COMPARISON STATEMENT
BUDGET AND ACTUAL
GENERAL FUND
YEAR ENDED DECEMBER 31, 2010

	Original <u>Budget</u>	Final <u>Budget</u>	<u>Actual</u>	Variance with Final Budget Positive (Neg)
Revenues				
Intergovernmental				
County	\$175,078	\$175,078	\$174,930	(\$148)
Local	0	0	0	0
Federal	0	0	867	867
State grant	532,042	532,042	112,089	(419,953)
Total intergovernmental	<u>\$707,120</u>	<u>\$707,120</u>	<u>\$287,886</u>	<u>(\$419,234)</u>
Charges for services	<u>\$45,285</u>	<u>\$45,285</u>	<u>\$39,141</u>	<u>(\$6,144)</u>
Miscellaneous				
Interest earnings	\$8,500	\$8,500	\$4,729	(\$3,771)
Other	3,050	3,050	3,776	726
Total miscellaneous	<u>\$11,550</u>	<u>\$11,550</u>	<u>\$8,505</u>	<u>(\$3,045)</u>
Total Revenues	<u>\$763,955</u>	<u>\$763,955</u>	<u>\$335,532</u>	<u>(\$428,423)</u>
Expenditures				
District operations				
Personnel services	\$266,358	\$266,358	\$223,000	\$43,358
Other services and charges	64,073	64,073	45,793	18,280
Supplies	3,000	3,000	3,445	(445)
Capital outlay	2,500	2,500	0	2,500
Total district operations	<u>\$335,931</u>	<u>\$335,931</u>	<u>\$272,238</u>	<u>\$63,693</u>
Project expenditures				
District	\$25,709	\$25,709	\$20,459	\$5,250
State	390,048	390,048	33,136	356,912
Total project expenditures	<u>\$415,757</u>	<u>\$415,757</u>	<u>\$53,595</u>	<u>\$362,162</u>
Total Expenditures	<u>\$751,688</u>	<u>\$751,688</u>	<u>\$325,833</u>	<u>\$425,855</u>
Excess of Revenues Over (Under)				
Expenditures	<u>\$12,267</u>	<u>\$12,267</u>	<u>\$9,699</u>	<u>(\$2,568)</u>
Fund Balance - January 1	<u>\$72,539</u>	<u>\$72,539</u>	<u>\$72,539</u>	<u>\$0</u>
Fund Balance - December 31	<u>\$84,806</u>	<u>\$84,806</u>	<u>\$82,238</u>	<u>(\$2,568)</u>

**DEFERRED REVENUE BREAKDOWN
2010**

Balance of BWSR Service Grants: \$53,119.00

Balance of unencumbered BWSR Cost-Share Grants: Current fiscal year \$10,816.00

Previous fiscal year \$0.00

Balance of encumbered BWSR Cost-Share Grant (list each contract separately):

FY	Contract No.	Contract Amount	T & A Encumbered
2009	FY08-06	2,211.33	552.84
2009	FY09-05	1,230.00	307.50
2009	FY09-06	4,704.04	1,179.76
2009	NB09-06	1,768.40	442.10
2009	NB09-07	19,900.00	4,975.00
2009	NB09-08	2,331.86	582.97
2009	NB-09-09	590.00	147.50

Total of all Cost-Share Encumbrances \$40,923.30

Balance of County WCA Funds: \$15,000.00

Balance of County Water Plan Funds: \$44,590.00

Balance of other funds being deferred (list if any):

<u>FY10 State Cost Share (Technical Assistance)</u>	\$10,706.00	
<u>CWF Clean Water Assistance</u>	\$6,750.00	
<u>CWF Feedlot Water Quality</u>	\$122,637.00	
<u>GF Feedlot Water Quality</u>	\$107,336.95	
Subtotal of other funds:		\$247,429.95

TOTAL OF ALL DEFERRED REVENUE: \$411,878.25

NOTES TO THE FINANCIAL STATEMENTS
December 31, 2010

I. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The financial reporting policies of the Benton Soil and Water Conservation District (District) conform to generally accepted accounting principles. These statements are prepared in accordance with Government Accounting Standards Board Rule 34, which changes the way both the statement of condition and the statement of revenues and expenses are reported.

A. Financial Reporting Entity

The district is organized under the provisions of Minnesota Statutes Chapter 103C and is governed by a Board of Supervisors composed of five members nominated by voters of the District and elected to four-year terms by the voters of the County.

The purpose of the District is to assist land occupiers in applying practices for the conservation of soil and water resources. These practices are intended to control wind and water erosion, pollution of lakes and streams, and damage to wetlands and wildlife habitats.

The Benton Soil and Water Conservation District, in cooperation with the U.S. Department of Agriculture Natural Resources Conservation Service and other agencies, provides technical and financial assistance to individuals, groups, organizations, and governments in reducing costly waste of soil and water resulting from soil erosion, sedimentation, pollution, and improper land use.

Each fiscal year the District develops a work plan that is used as a guide in using resources effectively to provide maximum conservation of all lands within its boundaries. The work plan includes guidelines for employees and technicians to follow in order to achieve the District's objectives.

The District is not considered a part of Benton County because, even though the County provides a significant amount of the District's revenue in the form of an appropriation, it does not retain any control over the operations of the District.

Generally accepted accounting principles require that the financial reporting entity include the primary government and component units for which the primary government is financially accountable. Under these principles the District does not have any component units.

B. Basis of Presentation - Fund Accounting

The accounts of the Benton Soil and Water Conservation District are organized on the basis of a fund and two account groups, each of which is considered a separate accounting entity. The operations of the fund are accounted for with a set of self-balancing accounts that comprise its assets, liabilities, fund balance, revenues, and expenditures.

1. Governmental Funds: General Fund

The General Fund is used to account for all revenues and expenditures incurred in operating the District.

2. General Fixed Assets Account Group

This account group is used to record the District's general fixed assets, which include furniture and equipment.

3. General Long-Term Debt Account Group

This account group records earned but unpaid Paid Time Off that has vested or is expected to vest.

C. Government-Wide Financial Statements

The government-wide financial statements (i.e. The Statement of Net Assets and the Statement of Activities) report information on all the nonfiduciary activities of the District. The Statement of Activities demonstrates the degree to which the direct expenses of a given function or segment are offset by program revenues. Direct expenses are those that are clearly identifiable with a specific function. The government-wide financial statements are reported using the economic resources measurement focus and the accrual basis of accounting. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of cash flows. Grants and similar items are recognized as soon as all eligibility requirements imposed by the provider have been met.

Fund Financial Statements

The government reports the general fund as its only major governmental fund. The general fund accounts for all financial resources of the government.

The District's financial statements (general fund) are presented on the modified accrual basis of accounting. Under the modified accrual basis of accounting, revenues are recognized when they become susceptible to accrual, that is, both measurable and available. Available means collectible within the current period or soon enough thereafter to be used to pay liabilities of the current period. Revenue sources susceptible to accrual include intergovernmental revenues, charges, and interest. Expenditures are recorded when the corresponding liabilities are incurred.

Intergovernmental revenues are reported in conformity with the legal and contractual requirements of the individual programs. Generally, grant revenues are recognized when the corresponding expenditures are incurred. If the District also receives an annual appropriation from the County, it is recognized as revenue when received, unless it is received prior to the period to which it applies. In that case, revenue recognition is then deferred until the appropriate period.

Investment earnings and revenues from the sale of trees are recognized when earned. Agricultural conservation fees and other revenue are recognized when they are received in cash because they usually are not measurable until then.

Project expenditures represent costs that are funded from federal, state, or district revenues. State project expenditures consist of grants to participants of the Cost-Share Program and other state programs. District project expenditures are costs of materials and supplies in District projects.

In accordance with Governmental Accounting Standards Board Statement No. 33, Accounting and Financial Reporting for Nonexchange Transactions, revenues for nonexchange transactions are recognized based on the principal characteristics of the revenue. Exchange transactions are recognized as revenue when the exchange occurs.

D. Budget Information

The District adopts an estimated revenue and expenditure budget for the General Fund. Comparisons of estimated revenues and budgeted expenditures to actual are presented in the financial statements in accordance with generally accepted accounting principles. Amendments to the original budget require board approval. Appropriations lapse at year-end. The District does not use encumbrance accounting.

E. Assets, Liabilities, and Equity Accounts

1. Assets

Investments are stated at fair value, except for non-negotiable certificates of deposit, which are on a cost basis, and short-term money market investments, which are stated at amortized cost.

Beginning with statement year 2004, fixed assets (capital assets) are no longer reported on a gross basis. They are now reported on a net (depreciated) basis. General fixed assets are still valued at historical or estimated historical cost.

2. Liabilities

Long-term liabilities, such as compensated absences, are accounted for in the General Long-Term Debt Account Group.

3. Equity

Investment in general fixed assets represents the District's equity in general fixed assets.

Reserved fund balance indicates the portion of fund equity that has been legally segregated for specific purposes or is not appropriate for spending.

Unreserved, designated account indicates the portion of fund equity that the District has set aside for planned future expenditures.

Unreserved, undesignated fund balance account indicates the portion of fund balance that is available for budgeting and spending in future periods.

F. Explanation of Adjustments Column in Statements

1. Capital Assets: In the Statement of Net Assets and Governmental Fund Balance Sheet, an adjustment is made if the district has capital assets. This adjustment equals the net book balance of capitalized assets as of the report date, and reconciles to the amount report in Note IV.

2. Long-Term liabilities: In the Statement of Net Assets and Government Fund Balance Sheet, an adjustment is made to reflect the total of Compensated Absence liability the district has as of the report date. See Note 1-G below.

3. Depreciation and Change in Compensated Absences for the year: In the Statement of Activities and Governmental Fund Revenues, Expenditures and Changes in Fund Balance, the adjustment equals the total depreciation for the year reported, plus or

minus the change in Compensated Absences between the reporting year and the previous year. This number is supported by figures in Note IV and in Note I-G below.

G. Paid Time Off

Under the District's personnel policies, employees are granted paid time off in varying amounts based on their length of service. Paid time off accrual varies from 100 to 240 hours per year. The limit on the accumulation of paid time off is 80 hours. Upon termination from the District, employees are paid accrued paid time off.

II. STEWARDSHIP, COMPLIANCE AND ACCOUNTABILITY

A. General Fund Deficit

At December 31, 2010, there was not General Fund deficit, therefore this section is not applicable. .

B. Excess of Expenditures Over Budget

During 2010, actual expenditures, \$325,833.00 did not exceed budgeted expenditures, \$751,688.00, therefore, this section is not applicable.

C. Uncollateralized deposits

During 2010, the District's deposits with financial institutions did not exceed insurance, surety bond, or collateral.

III. DEPOSITS AND INVESTMENTS

Minnesota Statutes 118A.02 and 118A.04 authorize the District to deposit its cash and to invest in certificates of deposit in financial institutions designated by the Board of Supervisors. At December 31, 2010, the District's deposits totaled \$491,782.42, of which \$14,499.92 were cash deposits and \$477,282.50 was invested in certificates of deposit and money market. Minnesota Statutes require that all District deposits be covered by insurance, surety bond, or collateral. At December 31, 2010, all the District's deposits were covered by insurance or collateralized with securities held by the District or its agent in the District's name.

IV. CHANGES IN CAPITAL ASSETS

Equipment

Balance January 1, 2010	\$40,539
Additions	\$0
Deletions	\$5,022
2010 depreciation	\$5,760
 Balance December 31, 2010	 \$34,779

Note: Beginning and Ending Balance are net of accumulated depreciation, which totaled \$36,007 as of December 31, 2010.

The District uses a threshold of \$100.00 for capitalizing assets purchased. Those physical assets under \$100.00 are expenses directly and not capitalized.

V. DEFERRED REVENUE

Deferred Revenue represents unearned advances from the Minnesota Board of Water and Soil Resources and Benton County for various programs. Revenues will be recognized when the related program expenditures are recorded.

Total Deferred Revenue as itemized on "Deferred Revenue Breakdown" is \$411,878.25

VI. COMPENSATED ABSENCES PAYABLE

Changes in long-term debt for the period ended December 31, 2010 are:

Balance January 1, 2010	<u>\$6,970.36</u>
Net Changes in Compensated Absences	<u>-\$2,407.52</u>
Balance December 31, 2010	<u>\$4,562.84</u>

VI – B. ADJUSTMENTS TO FINANCIAL STATEMENTS

See Note 1-F.

VII. RISK MANAGEMENT

The District is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; employee health; and natural disasters. To cover these risks, the District has purchased commercial insurance. Property and casualty liabilities and workers' compensation are insured through Minnesota Counties Intergovernmental Trust. The District is covered for errors and omissions through Minnesota Counties Intergovernmental Trust.

The Minnesota Counties Intergovernmental Trust is a public entity risk pool currently operated as a common risk management and insurance program for its members.

There were no significant reductions in insurance from the previous year or settlements in excess of insurance coverage for any of the past three fiscal years.

VIII. PENSION PLAN

A. Plan Description

The District contributes to a cost-sharing multiple-employer defined benefit pension plan administered by the Public Employees Retirement Association of Minnesota (PERA). The PERA provides retirement benefits as well as disability to members, and benefits to survivors upon death of eligible members. PERA administers the Public Employees Retirement Fund (PERF.) The plan and its benefits are established and administered in accordance with Minnesota Statute Chapters 353 and 356. PERA issues a publicly available financial report that includes financial statements and required supplementary information. That report may be obtained by writing to the Public Employees Retirement Association, 60 Empire Drive, Suite 200, St. Paul, Minnesota, 55103-1855.

B. Funding Policy

Minnesota Statutes Chapter 353 sets the rates for employer and employee contributions.

These statutes are established and amended by the state legislature. The District makes annual contributions to the pension plans equal to the amount required by state statutes. Coordinated Plan members were required to contribute 6.0% of their annual covered salary in 2010. The District was required to contribute 7.0% for Coordinated Plan members. The District's employer share of contributions to PERA for the years ending December 31, 2010, 2009, and 2008 were \$9,536.67, \$13,348.30, and \$13,580.29 respectively, equal to the contractually required contributions for each year as set by Minnesota Statute.

IX. OPERATING LEASES

The District leases office space on a yearly basis. Under the current agreement, total costs for 2010 were \$12,762.36.